

# CROSSBEAM CONSULTING SERVICES

## BENEFITS:

- Create custom services to fit your business
- Leave work each day with total confidence in your network design
- Managed process that ensures success
- Gain Crossbeam knowledge and expertise working along side our engineers

## CONSULTING SERVICES THAT SERVE YOU.

We believe our Consulting Services organization should give you confidence. Confidence in your choice to implement the world's most optimized network. Trust that you will receive the highest level of technical expertise to implement your Crossbeam investment. Knowledge that will empower your staff with self sufficiency. Assistance with all deployments, upgrades and optimizations of your network. Choose from our SmartStart or Custom service packages to suit your needs.

### CONSULTING SERVICES. SUCCESS MADE SIMPLE.

Implementing new technology can be overwhelming. Crossbeam is here to help. No matter how small or large your project. Use our packaged services for a less complex deployment. Our custom services let you tailor the services you need for a few days or a few months or use our on-site resident program for a project that needs an on-site expert for six months or more. Choose the service package that best meets your needs.

#### USE SMART START SERVICES PACKAGES FOR:

- Setting up and running your chassis
- Installing up to two applications
- Baseline health check and audit
- An XOS upgrade of your chassis

#### USE CUSTOMIZED SERVICES FOR:

- Multiple application installations
- Consolidation projects
- Migration to a new data center
- Architect and design services
- Capacity and growth planning
- Performance testing and validation

Proven project methodology. Best practices. Our Crossbeam Consulting Services team delivers. Regardless of the size and scope of your project our team gives you rapid, consistent and predictable deployment results. Our professional consultants know networking and security products inside and out. We have the expertise and qualifications to help you deploy and optimize your investment in Crossbeam. Let us help.

### SMART START SERVICES PACKAGES

You're a new customer to Crossbeam with no prior expertise. You need to only install a non-complex application. We have a service for you; SmartStart. The focus of this service is on a new customer, non-complex application deployments. We can deploy a solution that will reduce the risk of implementation; ensuring it works reliably the first time. Best of all our goal is to provide your engineers with the best practices and implementation guidelines so that your team is empowered to perform their own subsequent future upgrades.

### CUSTOM SERVICE PACKAGES

You are a Crossbeam customer who wants to do more with the platform. You want to add more applications, upgrade your XOS version or hardware blades. Where do you start - a custom service engagement. Let Crossbeam help you create a customized statement of work just for your new project. We will ensure you don't experience any outages while your upgrade takes place. In fact, we will prepare and test the upgrade in our labs before it takes place in your environment and deliver most of the work remotely, minimizing on-site costs.

### ON-DEMAND CONSULTING SERVICES

For customers who demand rapid access to our consulting services for their Crossbeam infrastructure, choose our Premium Direct Plus Support package that bundles a generous amount of consulting days per year. These consulting service days can be used throughout the support period, anytime, for any project. Read our Crossbeam Technical Support Data Sheet to learn more.

## ABOUT CROSSBEAM

We improve the sophisticated networks of enterprises, government agencies, and service providers by architecting platforms that are more adaptable, high-performing, reliable, and secure.

